



Coldwell Banker Commercial® professionals completed over 2,500 retail transactions in the past year*.

Coldwell Banker Commercial (CBC) professionals are skilled in every phase of the retail brokerage business, from owner representation to seller representation to tenant acquisition. Retail transactions require an understanding of consumer demand and its effect on tenant mix. We understand how closely real estate is tied to retail and work to develop strategies that benefit your bottom line.

CBC professionals help owners maximize asset value prior to sale via property rehabilitation and market repositioning, as well as acquiring tenants that will add value to the property. Also, we assist buyers in making informed decisions that are aligned with their business strategies including growth or consolidation plans. Skilled in site selection and negotiations, CBC professionals also help tenants find the best possible location and negotiate the best sale or lease terms.

*End of Year 2018

CBC PROFESSIONALS CAN ASSIST YOU WITH ANY OF THESE SERVICES:

- Acquisitions
- Demographic overviews
- Facilities management
- Lease analysis
- Market surveys and analysis
- Tenant representation
- Build-to-Suit
- Dispositions
- Landlord representation
- Lease/own analysis
- Property management



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